

11:00 AM PDT | 1:00 PM CDT | 2:00 PM EDT

## ESHA Research

ESHA Research was established in 1981 as one of the very first nutrition software solutions. Today, ESHA's suite of nutritional software products, services, and databases are recognized as the industry's top choice for food and supplement formulation, recipe development, labeling, nutritional analysis, and regulatory compliance.

#### **ESHA Solutions**

- Genesis R&D® Food Formulation
- Genesis R&D® Supplement Formulation
- Food Processor® Nutrition & Diet Analysis
- Consulting Services

Our mission is to help remove the complexity of product development and regulatory compliance for the food, beverage, and supplement industries through software, services, and nutritional databases.

## Genesis R&D Foods



Genesis R&D Foods, first released in 1991, is designed to help users manage processes, overcome industry challenges, and meet federal requirements. Industry professionals use Genesis R&D for quick and accurate nutrient evaluation, virtual product development, nutrition labeling, and regulatory compliance.

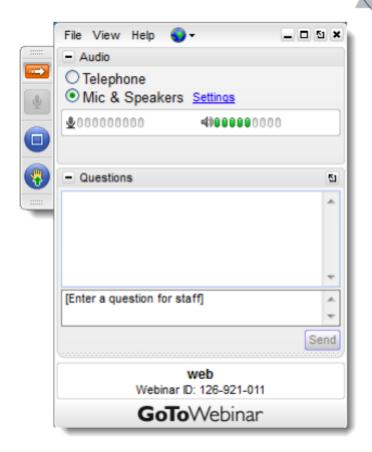
- Product Development
- Recipe Analysis
- Nutrition Reporting
- Regulatory Compliance



## Please Note!

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# What we'll cover today

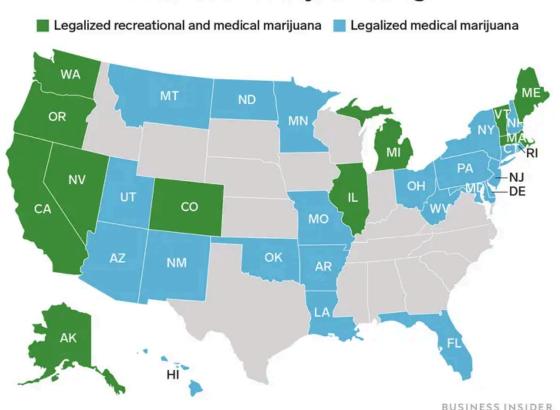
- State Legalization/Regulation Overview
- OLCC Packaging & Labeling Review
  - Required Product Information
  - Required Symbols
  - Nutrition Facts Label
  - Additional Requirements
- Benefits of Nutrition Analysis Software
- Walk through of Genesis R&D
- Q&A



# States Where Marijuana is Legal



#### States where marijuana is legal



- 11 states in the U.S. and the District of Columbia have legalized cannabis for recreational use.
- Medical marijuana (prescribed by physicians) is legal in 33 states and Washington, D.C.



State	Ingredient List	Allergen Statement	Nutrition Facts		
Alaska	Not Required	Not Required	Not Required		
			Required*		
California	Required	Required	Specific Set of Nutrients		
Colorado	Required	Required	Optional		
Illinois	Required	General Statement	Not Required		
Maine	Required	Required	Required		
Massachusetts	Required	Required	Not Required		
			Not Required <u>unless</u>		
Michigan	Required	Required	A Nutrition Claim is Made		
Nevada	Required	Required	Not Required		
			Required*		
Oregon	Required	Required	Specific Set of Nutrients & Label Format		
Washington	Required	Required	Not Required		

## OLCC - Oregon



- The Oregon Liquor Control Commission (OLCC) oversees the recreational cannabis industry in Oregon.
- OLCC evaluates and approves medical and recreational marijuana and hemp packages and labels.
- Recreational marijuana product forms: edibles, topicals, tinctures, capsules, concentrates, or extracts.
- In Oregon, a "cannabinoid edible" means a food or beverage into which cannabinoid concentrate, cannabinoid extract or dried marijuana leaves or flowers have been incorporated.
- In Oregon, recreational edibles have max THC limit of 5mg per serving and 50mg per container.



# Required Packaging Information



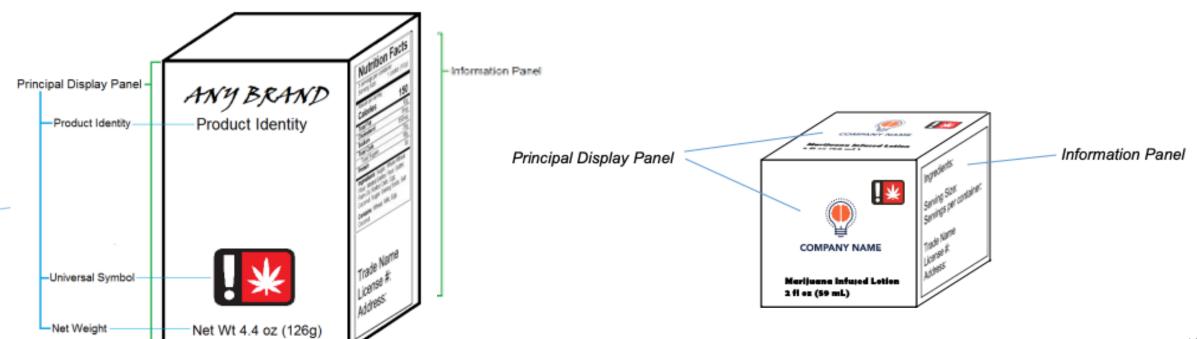
### **Every Product Label Must Contain**

- A principal display panel (PDP) with:
  - Product Identity: The common name for the product that informs consumer what they are purchasing.
  - Net Weight: must be listed in both Metric units (i.e. milligrams or milliliters)
    and U.S. Customary units (i.e. ounces or fluid ounces)
  - Universal symbol: must be in color and at least 0.48 inches wide by 0.35 inches high.
- Information Panel OR PDP with:
  - All the information required by rule for the marijuana edibles

# Principal Display Panel Defined



A principal display panel (PDP) is the portion of the package that is most likely to be seen by the consumer when on display for sale.







- The common name for the product that informs consumer what they are purchasing.
- Must be listed on the PDP

### The August 15, 2018 Packaging and Labeling Update Added:

- The product identity must clearly identify whether the item is derived from marijuana or hemp. An item that contains both industrial hemp and marijuana must identify the item as a marijuana item.
- The product identity for cannabinoid extracts and concentrates must correctly identify whether the product is an extract or a concentrate.

# **Packaging Symbols**



### **Universal Symbol**

The universal symbol indicates that the product contains cannabis. The Universal Symbol is required on all cannabis products being sold in Oregon dispensaries or OLCC retail shops.

Must Be Listed on the PDP

#### **Hemp Symbol**

If the product contains only industrial hemp, you must use the hemp symbol. However, if your product contains any marijuana as defined by OLCC rule, you must use the universal symbol.

Must Be Listed on the PDP

### **Medical Grade Symbol**

If a licensee is making a medical-grade product (one that is intended for OMMP patients only) the product will need to include the Medical Grade Symbol. The medical-grade symbol is used in addition to the universal symbol.

Must Be Listed on the PDP







## NOTE! Universal Symbols Vary by State





## Additional Label Information



- Processor's business / trade name
- Processor's OLCC license number
- Business/trade name of business that packaged item, if different than processor
- Place of Address for Processor and Packager
- UID number
- Date product was made
- Name of lab that performed any test
- All test analysis dates
- Activation Time
- Amount, in milligrams, of THC and CBD in each serving
- Amount, in milligrams, of THC and CBD in the entire container

## **Additional Statements**



- Required Warnings: "For use only by adults 21 and older. Keep out of reach of children. Do not drive a motor vehicle while under the influence of marijuana."
- "BE CAUTIOUS" in bold, capital letters, followed by "Cannabinoid edibles can take up to 2 hours or more to take effect."
- A statement that reads: "This product is not approved by the FDA to treat, cure, or prevent any disease."
- If perishable, a statement that edible must be refrigerated/frozen

## **Nutrition Facts Panel**



- Nutrition Information (Calories, Total Fat, Cholesterol, Sodium, Total Carbs, Sugars, Protein)
  - Must be listed even if the amount per serving is zero
- Serving Size
- Servings per Container
- List of Ingredients
- Allergen Information



Information Panel

The list of ingredients and the nutrition information should go on the information panel, which is typically to the right of the principal display panel (when looking at the principal display panel), depending on the type of package used.

## **Nutrition Facts Panel Variations**



Nutritio	n Facts
1 servings per con Serv. Size:	tainer 1 Brownie (52g)
Amount per serving Calories	199
Total Fat	12g
Cholesterol	31mg
Sodium	16mg
Total Carb.	26g
Total Sugars	18g
Protein	3g
Ingredients: Sugar, Bu Flour, Cocoa Powder, 1	HC Concentrate.
Contains: Egg, Milk, V	/heat.

#### **Standard/Vertical:**

Should be used on most labels.

<b>Nutrition Facts</b>		Amount/serving		Amount/serving				
1 servings pe		Total Fat	31mg	Total Carb. Total Sugars	26g 18g			
Calories per serving	199	Sodium	16mg	Protein	3g			
Ingredients: Sugar, Butter, Egg Whites, Flour, Cocoa Powder, THC Concentrate. Contains: Egg, Milk, Wheat.								

**Tabular:** Can be used on containers that do not have enough space to fit a Standard label.

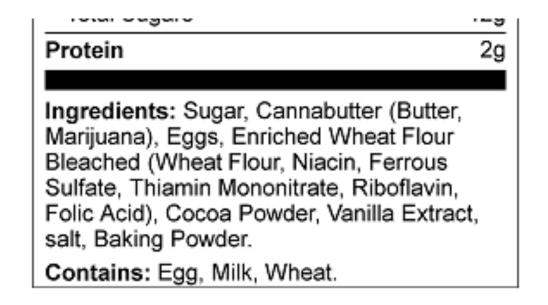
Nutrition Facts Servings:1, Serv. Size: 1 Brownie (52g),
Amount per serving: Calories 199, Total Fat 12g, Cholest. 31mg, Sodium
16mg, Total Carb. 26g, Total Sugars 18g, Protein 3g.
Ingredients: Sugar, Butter, Egg Whites, Flour, Cocoa Powder, THC Concentrate.
Contains: Egg, Milk, Wheat.

**Linear:** Can be used on containers that do not have enough space to fit a Standard label.

# List of Ingredients



- Reported within the label
- Listed in descending order by weight
- Common names (Example: sugar instead of sucrose)
- Correctly identify the type of marijuana item or industrial hemp ingredient

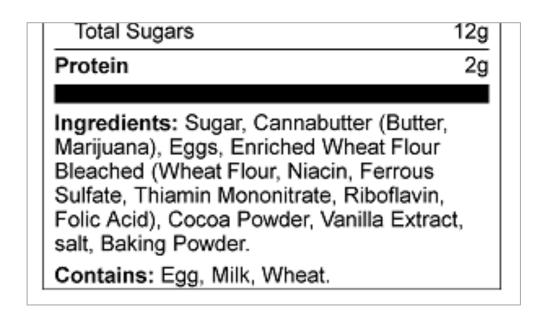


# Allergen Statement



List major food allergens, as appropriate

- Allergens include milk, egg, fish, crustacean shellfish, tree nuts, wheat, peanuts, or soybeans.
- Use the specific food name for nuts, fish or crustacean shellfish and not the category of allergen.



## **Nutrition Analysis Requirements**



You do not need to submit your nutrient analysis to the OLCC. However, documentation that demonstrates the validity of the calculations must be available upon request.

### **Accepted Nutrition Analysis Methods**

- Database Analysis
- Lab Analysis
- Combination of Database and Lab Analysis

### Genesis R&D



- ✓ Recipe Formulation
- ✓ Nutrition Analysis
- **✓**THC/CBD Tracking
- ✓ Ingredient List
- ✓ Allergen Statements
- ✓ Nutrition Facts Label
- ✓ Packaging Symbols
- ✓ Additional Information



#### ESHA Research, Inc.

OR Brownie Edibles

Product Identity: Brownie UID# 02020720 Date Made: 08/17/2020 Business Name: Lil Bud's Bakery Packager's Business Name: Lil Bud's LLC 20200000001 License#

Address: 123123 Roads St. Portland, OR 97200

Processor's Business Name: TLC Processors Address:

50021 Main St.

Portland, OR 97202

Lab Name: QLT Labs

Test Analysis: Test Analysis:

Package & Serving Size Information

US: Metric: Package Net Weight: 2.1 oz 60g

Package Net Volume: 2 each

Serving Size: 1 brownie (30g)

Servings Per Container:

Per Serving: Per Container:

THC Amount (mg): 4.00 CBD Amount (mg): 0.50

30 m in Activation Time:



Ingredients: Sugar, Butter, Eggs, Wheat Flour, Cocoa Powder, Salt, Baking Powder, THC Concentrate

Contains: Egg, Milk, Wheat.

Total Sugars

202000000002

02/15/2020

02/15/2020

License#



# Genesis R&D for Nutrition Analysis



#### **INGREDIENTS**

- Use ESHA Database items or enter your own ingredients from supplier spec sheets
- Find/Replace accommodates supplier changes and reformulations

#### **RECIPES**

- Create unlimited number of recipes
- Revisions to recipes
- Set serving size
- Moisture adjustments to account for processing

### QUESTIONS?



### **CONTACT US**

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Consulting Services: cs@esha.com

Training: training@esha.com

### **HELPFUL RESOURCES**

LinkedIn: <a href="mailto:linkedin.com/company/esha-research/">linkedin.com/company/esha-research/</a>

eLearning Center: <a href="mailto:esha.com/resources/esha-elearning-center/">esha.com/resources/esha-elearning-center/</a>

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- ESHA Cheat Sheet Marijuana Edibles Labeling Checklist
- OLCC General Requirements Applicable to All Marijuana Licensees
- OLCC <u>Packaging and Labeling</u>
- OLCC <u>Packaging and Labeling Guide for Medical and Recreational</u> <u>Marijuana</u>